

Do I really save money by having a friend or someone else "Do it on the side"?



But what does it actually cost the homeowner to save money?
What are you willing to sacrifice?

1. **Insurance**– If someone gets hurt or something gets broke during the installation in your home guess who’s insurance picks up the bill...yours? A quality contractor has workman’s comp insurance for his employees and liability insurance that safeguards his work and your home during and after the installation of your new heating and/or cooling equipment. Most homeowner’s insurance do not cover damages to your property caused by hiring un-licensed technicians. Ever try to sue a friend or family member? *FSM Inc is covered for up to \$1,000,000.00 per occurrence.*



2. **Warranty**– As per the equipment manufacturer’s warranty guidelines, the equipment must be installed by a licensed contractor. In the event you may need to have a part warranted on your new equipment, proof of installation by licensed contractor must be provided. No proof- no warranty! The un-licensed installer wont tell you that.



FSM Inc is fully authorized by the manufacturers of the HVAC equipment we install for all warranty coverage, parts return and equipment replacement.

3. **Licensed** - With the economy as it is, it might seem like a practical idea to hire the cheapest contractor, even if he is unlicensed, to install or repair your climate control system. However, it might end up costing you more money in the long run.

When dealing with your HVAC system, one of your biggest investments which plays an essential part in keeping your home comfortable, it is important to make sure that the person you are hiring is qualified for the job. A poorly installed and maintained system will cause your energy consumption to skyrocket, need frequent repairs, depreciate your property value, and even put your health at risk. By hiring a licensed technician, you can be assured that the person working on your HVAC system has undergone and passed the conditions of certification. Not only does he have the required technical expertise, but he also has the proper tools and equipment to assure an accurate, efficient and safe installation.

FSM Inc is fully licensed and bonded in all the towns and cities we work in.

4. **Dependability** - Along with the peace of mind that your heating and/or cooling equipment was installed correctly you want to be assured that if it breaks down or some other issue arises with it you can depend on someone to come back and take care of it. Aside from the manufacturer’s parts warranty you have the right to a 1 year minimum of a labor warranty.

So when your HVAC system isn't cooling or heating on the coldest or hottest day of the year, being able to contact the installer of the equipment and have them get out to your home ASAP is a pretty valuable assurance! And actually having the part(s) you need would amazing too. Most guys “doing it on the side” won’t be able to provide a timely response and rarely do they actually have any “new” parts on hand.

Simply put, hiring licensed contractors provides peace of mind...



The value of having important work completed by professionals

	FSM Inc	Side Jobber
Insures themselves against injury and property damage that may occur	YES	?
Is able to provide warranty care for your investment for years after the installation	YES	?
Work is guaranteed to be up to code standards and local required safety standards	YES	?
Installer not only can provide an expert installation but is able to repair equipment too	YES	?
Can provide references of past customers	YES	?
Is a member in good standing with the Better Business Bureau with an A+ rating	YES	?
Are authorized service agents for Honeywell and all other HVAC products	YES	?
Is available 24 hours a day 7 days a week to provide care for your equipment	YES	?
Maintains a business phone line (not a cell phone) in case service is needed years later	YES	?

